

Gielow Overview

- ▶ **Gielow Pickles 5th Generation -Foodservice only- Established 1970**

- ▶ Fully Integrated

- ▶ Seed to Fork

- ▶ Long term Grower Relationships

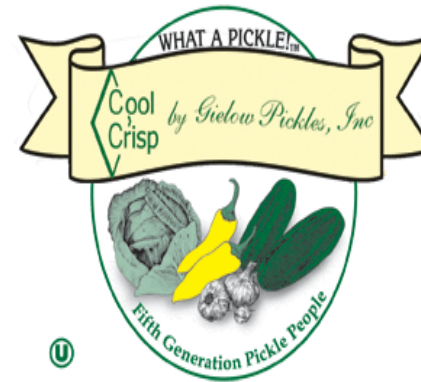


- ▶ **Premium Brand Name - Cool Crisp**

- ▶ **Price Brand - Harvest Fresh**

- ▶ Refrigerated Pickles / Sauerkraut / Sweet Peppers

- ▶ Shelf Stable Pickles / Peppers



- ▶ **Plant Locations and Distribution Centers (All Plants SQF Certified)**

- ▶ Lexington and Crosswell, Michigan

- ▶ Fort Pierce, Florida

- ▶ Burlington, Washington

- ▶ Gielow Fleet of Refrigerated Trucks

- ▶ Outside Carriers used if needed



Gielow Distribution Centers

▶ Fort Pierce Florida

- ▶ Gielow Pickles, Inc
- ▶ 3487 S. US Hwy 1, Building 6
- ▶ Ft Pierce, FL 34982
- ▶ Phone: 810-990-9083
- ▶ Fax: 772-466-1481



▶ Crosswell Michigan

- ▶ Gielow Pickles, Inc
- ▶ 100 Seltzer Road
- ▶ Crosswell, MI 48422
- ▶ Phone: 810-359-7680

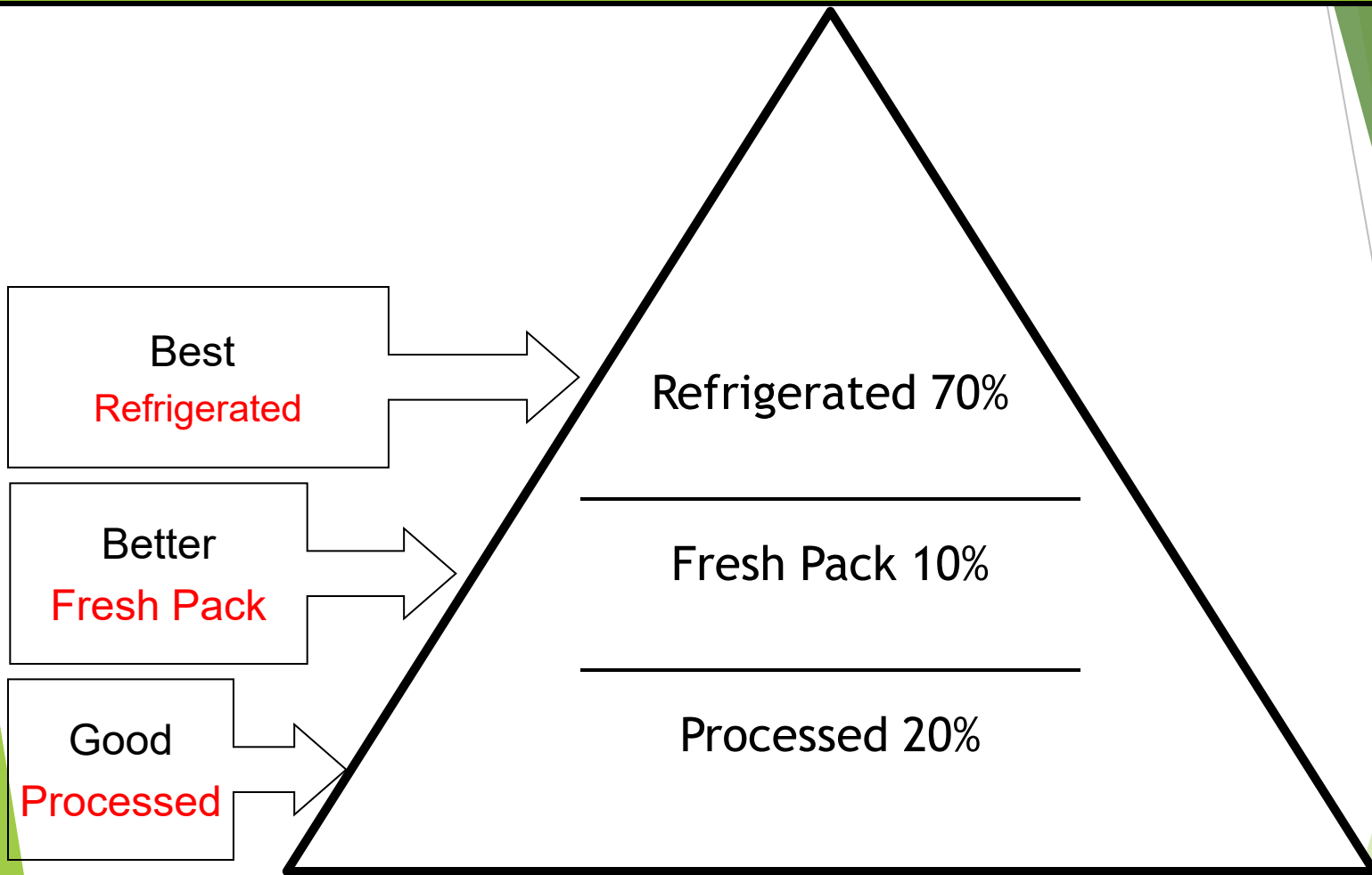
▶ Burlington Washington

- ▶ Gielow Pickles, Inc
- ▶ 11768 Westar Lane
- ▶ Burlington, WA 98233
- ▶ Phone: 360-707-0263

▶ Lexington Michigan

- ▶ Gielow Pickles, Inc
- ▶ 5140 Lakeshore
- ▶ Lexington, MI 48450
- ▶ Phone: 810-359-2113
- ▶ Fax: 810-359-2176

3 Type of Pickle Processes / Estimated Foodservice Market Share



- Refrigerated – Made from Fresh Cucumbers packed within 24-48 hours year round
- Fresh Pack – Pasteurized cucumbers Packed usually once a year – shelf stable
- Processed – cucumbers stored in salt tanks 1-3 years –packed year round - shelf stable



5 gallon
2 Gallon
4/1 Gallon

Pickles
Peppers
Sauerkraut

